

Supplier Development & Optimisation



DAY 1

Introduction

The pre-requisite of supplier development

Measuring suppliers' performance

- Efficiency and effectiveness
- Early warnings
- Linking TCO and Metrics

Managing risk

- Identifying and monitoring risk
- Assessing the Value at risk
- Monitoring risk

DAY 2

Sustainability

- Why is sustainability important?
- The role of purchasing regarding sustainability
- Mapping risk and opportunities
- Ensuring compliance

Leading supplier development project

- Concepts
- Tools
- Managing a supplier development project

Learning Goals

Following this module, participants will be able to:

- Manage effectively supplier performance.
- Anticipate and mitigate risk.
- Integrate sustainability in the purchasing process.
- Solve problems using a structured approach.
- Create and implement a supplier development project.

Target group

- Engineers in Supplier Production, Logistics Sourcing & Sourcing Quality Assurance; Key Commodity Managers; Local Sourcing Agents; all Buyers who need to develop suppliers' performance.

Methods and tools

- A whole set of tools and techniques will be presented and applied through workshop sessions.

Credit for



This module can also be taken on an independent basis.

