

# EIPM WORKSHOP

# AGILE@PROCUREMENT

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WEDNESDAY, 23 MAY 2018  
ARCHAMPS, FRANCE

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## ABOUT AGILE

Organisations today need an agile approach to catch up with increased market demands associated with time-to-market, innovation, complexity, etc.

Lean-agile procurement (LAP) fills this gap and **what used to take MONTHS needs just DAYS NOW!**

Lean-agile procurement is based on agile and lean principles which focus on the business value and the people involved. The aim is to create adaptive partner ecosystems, offering a competitive advantage.

Through LAP, lead time of sourcing a new partner is reduced to days, customer problems are solved first and risk is minimised.

## ABOUT THE WORKSHOP

The structure of the workshop is agile, so that the focus can be adapted by the participants at any time. The speakers enrich the workshop with success stories and leadership experience from their practice. Furthermore, the workshop includes hands-on experiences and stimulates exchanges between the participants to challenge the theory and the examples with their experience.

## SPEAKERS

### Mirko Kleiner

Co-Founder Flowdays, Agile Coach &  
Creator of Lean-Agile Procurement

### Hervé Legenvre

Value Creation Observatory Director and  
Professor



# EIPM WORKSHOP

## JOIN US!

### STRUCTURE

#### Setting the Context

- ✓ agile principles & agile basics
- ✓ evolution from buyer/supplier relationship to a partnership
- ✓ importance of an agile partner ecosystem and time-to-market

#### Experiencing Agility in Procurement

- ✓ lean-agile procurement, as the approach that fosters collaboration between people and builds partnerships
- ✓ lean procurement canvas, as the main instrument to manage your partner ecosystem

### WHO SHOULD ATTEND?

The workshop is designed for an interdisciplinary audience of decision-makers, purchasers, sales, strategic buyers, management, innovation, business, delivery and more.

### INVESTMENT

Includes lunch, coffee breaks and documentation. Register by credit card to benefit from the special fee:

EIPM Club Members	<b>FREE</b>
Special fee (pay by credit card by 22/04)	<b>750 € +VAT</b>
Normal fee	<b>850 € +VAT</b>

### REGISTRATION

To register, please visit [www.eipm.org](http://www.eipm.org) or contact Mrs Silmara Codeville at [scodeville@eipm.org](mailto:scodeville@eipm.org)

