

EIPM WORKSHOP

AGILE@PROCUREMENT

WEDNESDAY, 23 MAY 2018
ARCHAMPS, FRANCE

ABOUT AGILE

Organisations today need an agile approach to catch up with increased market demands associated with time-to-market, innovation, complexity, etc.

Lean-agile procurement (LAP) fills this gap and **what used to take MONTHS needs just DAYS NOW!**

Lean-agile procurement is based on agile and lean principles which focus on the business value and the people involved. The aim is to create adaptive partner ecosystems, offering a competitive advantage.

Through LAP, lead time of sourcing a new partner is reduced to days, customer problems are solved first and risk is minimised.

ABOUT THE WORKSHOP

The structure of the workshop is agile, so that the focus can be adapted by the participants at any time. The speakers enrich the workshop with success stories and leadership experience from their practice. Furthermore, the workshop includes hands-on experiences and stimulates exchanges between the participants to challenge the theory and the examples with their experience.

SPEAKERS

Mirko Kleiner

Co-Founder Flowdays, Agile Coach &
Creator of Lean-Agile Procurement

Hervé Legenvre

Value Creation Observatory Director and
Professor



EIPM WORKSHOP

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STRUCTURE

Setting the Context

- ✓ agile principles & agile basics
- ✓ evolution from buyer/supplier relationship to a partnership
- ✓ importance of an agile partner ecosystem and time-to-market

Experiencing Agility in Procurement

- ✓ lean-agile procurement, as the approach that fosters collaboration between people and builds partnerships
- ✓ lean procurement canvas, as the main instrument to manage your partner ecosystem

WHO SHOULD ATTEND?

The workshop is designed for an interdisciplinary audience of decision-makers, purchasers, sales, strategic buyers, management, innovation, business, delivery and more.

INVESTMENT

Includes lunch, coffee breaks and documentation. Register by credit card to benefit from the special fee:

EIPM Club Members	FREE
Special fee (pay by credit card by 22/04)	750 € +VAT
Normal fee	850 € +VAT

REGISTRATION

To register, please visit www.eipm.org or contact Mrs Silmara Codeville at scodeville@eipm.org

